



# SHARETEC

The technology of simplicity.

**Serving  
Over 250  
Credit  
Unions**

Sharetec's scalable system easily adapts to meet the needs of credit unions of all sizes, while providing an advanced user interface that promotes greater efficiency, improved member service and enhanced revenue.

The innovative platform's vast capabilities—coupled with the company's commitment to delivering an excellent return on investment and lower cost of ownership—have elevated Sharetec to its current status as a leading core processing solution provider.



**“** I never hesitate to praise Sharetec's core processing solution because of the company's commitment to its clients' success. They invest in technology to provide the most innovative, streamlined solution, helping us achieve maximum efficiency. Sharetec places advanced features and functionality directly in the hands of our staff and members—ultimately making us a much leaner and more effective credit union.”

DAN CWALINA, CEO  
LorMet Community Federal Credit Union

*Sharetec, a provider of both in-house and service bureau core solutions, offers a robust and far-reaching core data processing platform with integrated functionality—helping credit unions make it smarter and keep it simple.*



### **SMART SOLUTION**

As one of the top-selling credit union software solutions in the U.S., Sharetec streamlines day-to-day tasks by providing all necessary functions in a single interface. Sharetec's innovative and user-friendly operating system results in increased efficiency—enabling employees to devote more time to better understanding and meeting their members' needs.



### **POSITIVE RETURN ON INVESTMENT**

Sharetec understands that today's core systems must provide a positive return on investment (ROI). Our credit unions generate optimal non-interest income, productivity and growth. Offering one of the best ROIs in the industry, Sharetec finds ways to minimize new dollars and uncover existing dollars the credit union is already paying out.



### **ADVANCED TECHNOLOGY**

Sharetec invests in and embraces emerging technologies so we can offer credit unions and their members vastly improved functionality. We pride ourselves on knowing the technology trends so our credit unions can stay ahead of the competition and offer members the best tools available today.



### **OPTIMAL CONVERSION**

Sharetec has grown its customer base by 67% since 2000. As a result of our steady growth, credit unions can expect a 6 to 15-month window after signing to implement the system. The more time you give yourselves, the better options you will have for available dates and contract terminations with your existing vendors. Throughout the conversion process, Sharetec will offer the best advice and unparalleled expertise to ensure that your financial institution is well equipped to get the most out of our system's functionality.



### **VALUED PARTNERSHIP**

Sharetec was formed in 1993 when four partners created a company committed to developing a very simple yet robust core processing solution that would offer a new level of efficiency and functionality to credit unions. Bradford-Scott Data Corporation, Northern Data Systems, GBS Corp. and Data Systems of Texas each own 25% of Sharetec, dividing the country into regions where each partner provides sales, service and support for the product. Additionally, all partners share their best practices with one another, ensuring that you receive optimal features and functionality for your credit union and its members.

# What are Credit Unions saying about **SHARETEC**?

## Full Functionality

**Greg Sisitski, CEO, Latrobe Area Hospital Federal Credit Union**, is impressed with Sharetec's status as a comprehensive solution that offers full functionality:

“Our old system was in pieces that required different passwords and logins, making it very difficult to function efficiently. With Sharetec, all of the advanced features are built into the system, which streamlines daily tasks and delivers complete functionality.”

## Exceptional Value

**Greg Sisitki, CEO, Latrobe Area Hospital Federal Credit Union**, is also impressed with Sharetec's value, as their previous system was very expensive and prevented them from expanding to all the new and innovative technology services:

“Sharetec enabled us to provide electronic services and 24/7 access through our mobile app and bill pay services—for less than our original system without those services. The value was evident and continues to make Sharetec an exceptional cost-effective solution.”

## Robust Customer Service

According to **Dianna Cecchini, CEO, GNC Community Federal Credit Union**:

“Sharetec's support team is not only familiar with hardware and software but knows the credit union business. They always respond quickly, apply their high-level expertise and resolve our issues in a friendly, efficient manner—proving they are committed to our success and future growth.”



## Cutting-edge Technology

**Nick Arvon, CEO, West Virginia Federal Credit Union**, commends Sharetec's commitment to emerging technology which helps them outshine the competition:

“Sharetec was our best choice to meet our objectives through optimized workflows, improved integration with third-party vendors, increased self-service and data intelligence capabilities, paperless document management and more.”

## Impressive Longevity

**Connie Straight, CEO, All Saints Federal Credit Union**, marvels at how Sharetec has evolved to meet her credit union's changing needs over her 25-year career:

“We went live with Sharetec three weeks after my start date, and we immediately saw how adaptable it was to the needs of our credit union and members. I am so impressed with how far the software has come, especially in regards to its cutting-edge technology, which delivers so many advanced features. Sharetec has not only provided us with the necessary efficiencies and functionality, but has allowed our staff to focus on what is most important—our members.”



## Maximum Efficiency

**Nick Arvon, CEO, West Virginia Federal Credit Union**, also notes:

“Our core system is critical to our daily efficiency and the success of our members. When evaluating options for the right partner, we prioritized member service productivity and experience and found that Sharetec was the best choice for meeting our efficiency objectives. Plus, the software gives us the tools to make customizations according to our needs and achieve maximum efficiency.”

# Why Sharetec?

## RETURN ON INVESTMENT

Sharetec enables new income streams to generate more non-interest income, which means an optimal ROI for you.

## INCREASED ONLINE MEMBER ACCESS

From opening new memberships to offering Personal Financial Management tools to Mobile Banking, Sharetec helps you establish and grow your online presence.

## INCREASED EFFICIENCY INSIDE THE CU

Thanks to Sharetec, time spent processing files is eliminated. Efficient features include Automated ACH, ATM/Debit, Share Draft, Returns, OFAC, FinCEN, Check Reconciliation, Month End and so much more.

## BUSINESS SUCCESS

Sharetec's proven track record of significant growth ensures stability and future expansion. We have provided our core processing solution to over 250 credit unions since 1993, and we are continuing to expand our presence across the country and around the globe.

## EXCELLENCE IN CUSTOMER SERVICE

With exceptional customer service ratings since 2007, Sharetec continues to please its customers, who in turn recommend our core processing solution to other credit unions.

## AVERAGE 8-MINUTE RESPONSE TIME

Sharetec is proud of its excellent support response time, which means that you can expect a call back in 8 minutes on average.

## 99.9% UPTIME

Credit unions are required to service their members 24/7, and Sharetec's robust and far-reaching core data processing platform with integrated functionality makes that possible.



## Continuing to Invest in Your Future Success

Dan Miller, Vice President, Sharetec, stresses the importance of continuing investments that help ensure that our credit unions are well-equipped for long-term success:

**“ It's no longer enough to serve our clients in the present. We must anticipate their needs well into the future, so they remain competitive and achieve their long-range goals. Sharetec is committed to providing a far-reaching core processing solution with integrated functionality that places our credit unions above their competitors. So continuing to invest in advanced technology to improve our solution is mandatory. Our objective is clear—to surpass our clients' expectations by offering them the best in cutting-edge technology, enhanced productivity, improved service and reduced costs for greater growth in the future.”**