



*WE HAVE A SOLUTION FOR THAT.*

## GBS Partners with NextGen Healthcare to Help Healthcare Providers Compete in Rapidly Changing Environment



A recent cross-sectional study of 32 primary care clinics found that important clinical information was missing for 13.6 percent of visits. At this rate, it is not surprising that clinicians are actively seeking leading edge, Electronic Medical Records (EMR) and Enterprise Practice Management (EPM) solutions, such as those provided by NextGen Healthcare and GBS, which have been specifically designed to help healthcare providers compete in the rapidly changing healthcare environment.

While President Bush was in Cleveland, OH, he stressed the importance of promoting “uniform health information standards.” Within the next ten years, the President is calling for every American to have an electronic medical record. A memo from the White House stated that “Computerization is necessary because information about a patient is often scattered in many different places and unavailable in an emergency.”

NextGen Healthcare, partnered with GBS, was able to provide Lowcountry Medical Associates (LMA), a large, 60-physician primary care group in Charleston, SC, with best-of-class solutions. LMA was assured that their investment in the NextGen EMR and EPM solutions would alleviate difficult communications on the phone, problems maintaining records, appointments and waiting times, and keeping up with insurance and other payments.

Tallahassee ENT documented over \$124,000 in savings (personnel and paper) over the first two years. A survey indicated that patients are comfortable with the concept too. Results showed that 81% of the patients felt that having their medical record on a computer allowed for better care. It’s not just their opinion. The same survey expressed that 90% of the physicians felt TENT’s computer-generated clinic notes were good to excellent and 36% of those felt the notes were better.

NextGen’s powerful applications have consistently been recognized for best EMR and EPM solutions by multiple industry organizations, including Toward an Electronic Patient Record (TEPR) and MS-HUG. GBS is a value-added reseller with a significant presence throughout the country covering 18 states and partnering with more than 700 medical locations. GBS’ partnership with NextGen has allowed them to utilize their own proven implementation procedures while maintaining constant communication with all departments of NextGen Healthcare. Both GBS and NextGen Healthcare have shown consistent profitability and have been in this industry for more than 25 years.

NextGen 5.0 is a “Proven” solution that separates itself from the competition in a number of ways. It allows practices to utilize a practice management (PM) solution and electronic medical record (EMR) solution without the use of an interface. Simply stated, the integrated solution avoids the need for an interface that is required between two separate applications to move data back and forth.

GBS Corp is headquartered in North Canton, Ohio. GBS has been providing technology, labeling, filing, and document management solutions since 1971. GBS provides products and services that help our

customers create, manage, retrieve, and deliver information to achieve greater profitability, faster growth, and tangible results for their customers. Additional GBS sites are located in Florida, Michigan, and Texas.

Contact us at 800.860.4427 for more information.

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