



WE HAVE A SOLUTION FOR THAT.

GBS Signs Lowcountry Medical Associates



GBS has finalized the largest software contract in its history, with the signing of Lowcountry Medical Associates (LMA), a large, 60-physician primary care group in Charleston, SC. The \$1.2 million contract provides LMA with healthcare information management software services through GBS' NextGen solution.

"Lowcountry Medical Associates chose GBS/NextGen after an extensive, two-year search," according to Wendy Manter, chief operations officer, LMA. "We required an enterprise solution that would ease management and improve the performance at our physician practices, while integrating EMR functionality. NextGen was the best solution that exceeded our system requirements."

"We are very pleased to add Lowcountry Medical Associates to our roster of clients," said Eugene Calabria, CEO and President. "Our Healthcare Physician Information Group worked very hard to earn this business – our largest software contract ever – and we are confident that our software solutions will be a great asset to LMA."

Lowcountry Medical Associates is a group practice of primary care physicians dedicated to maintaining the physician-patient relationship and committed to delivering continuous, cost-effective, quality care with an emphasis on health maintenance and wellness. LMA consists of approximately 60 physicians located throughout the greater Charleston-metro area, specializing in family medicine, pediatrics, and internal medicine.

GBS Corp is headquartered in North Canton, Ohio. GBS has been providing technology, labeling, filing, and document management solutions since 1971. GBS provides products and services that help our customers create, manage, retrieve, and deliver information to achieve greater profitability, faster growth, and tangible results for their customers. Additional GBS sites are located in Florida, Michigan, and Texas.

Contact us at 800.860.4427 for more information.

###