

GBS



WE WILL PIECE TOGETHER YOUR IT SOLUTION

Single Source for information technology solutions

GBS' IT Solutions Team provides a specific solution set for your company's objectives, ranging from IT hardware to basic business application software such as business collaboration, server applications, backup and security solutions. We specialize in bringing value to our customers by offering best-in-class solutions to meet your needs. You will find that at GBS, we have a solution for that.

VALUE MANAGEMENT

Today's economy has proven that organizations will benefit by creating outsourcing strategies that address company-wide business processes. GBS delivers high-value solutions that enable you to chart a clearer course in order to drive operational and organizational efficiency, business process integration, and of course, cost savings. We bring the discipline and process experience of an outside expert to your business, freeing you to concentrate on your core competencies.

GBS is one of the few companies capable of delivering the full spectrum of value. Our strategic sourcing network spans the largest list of U.S. distributors, as well as top tier manufacturers. Our focus is bringing technology to the end-user with excellent customer service and superior technical knowledge. We pride ourselves on maintaining a staff that is constantly updating their skills and certification in emerging technologies.

SERVER/SAN

Analysts, such as Gartner, estimate that 80% of your Windows servers are running at less than 10% utilization. That means for every 50 Windows servers you own, 40 of them are grossly under-utilized - yet you probably have new servers in your budget!

Storage Area Networks (SAN) and Network Attached Storage (NAS) provide data storage and high-speed retrieval for growing applications such as email, database and file/print applications. The economies of scale now achieved with low-priced hard disk technology make SAN and NAS an ideal back-up plan, as well as disaster recovery plan. GBS combines best-in-class storage hardware and software components to provide customers with an easy-to-implement, easy-to-manage, affordable SAN solution.

STORAGE

Storage management is enough to keep you awake at night. Database storage, e-mail record management and archiving, security requirements, and multiple storage system requirements create a continuing IT nightmare.

Huge growth in storage demand is currently being managed with costly, disruptive, and time-consuming DAS (Direct Attach Storage) upgrades. While the benefits of a SAN are appealing, the complexities involved in managing a SAN, especially with existing staff, have been challenging. GBS will recommend the server/SAN and provide support to avoid such challenges.





SECURITY

Computer security has consistently changed over the years. Virus threats have now been joined by the menace of worms, Trojans, bots, hackers, vulnerability exploits, identity thieves, and other attacks that endanger your entire network. A layered, integrated security solution ensures systems and information are protected from unauthorized access, non-compliance with business security policy, theft, corruption or loss of service.

GBS wants to be your source for a sound security environment. We have extensive experience with the establishment of firewalls, intrusion detection systems, and virtual private networks (VPN). We have partnered with leading security vendors such as Cisco, Computer Associates, McAfee, Symantec, and Trend Micro to name a few. GBS is committed to servicing all your security needs and reducing costs associated with managing these risks.

DISASTER RECOVERY SERVICES

The thought of implementing a more appropriate disaster recovery plan can be so daunting that many simply push it off until later. Unfortunately, "later" often ends up being after the business has suffered a major loss from which it could not recover.

Every business has unique needs due to different customers, geographic locations, applications, etc. Therefore, there is not a magic formula for developing a disaster recovery plan for every business. What others can withstand, your business may not, and vice versa. Allow GBS to create a disaster recovery plan that is customized to meet the requirements of your business.

DOCUMENT IMAGING

As the driving force behind your organization, the way you control, manage, and distribute your documents and information is critical to your long term success. Without the right solution, it's very difficult to make informed decisions, process transactions profitably, maintain regulatory compliance, and manage growth successfully. The question is—how can you manage all these diverse needs?

GBS has the solution for your document imaging needs. Our affordable, web-based content management solution addresses these issues for organizations of all sizes. The challenge today is finding seamless solutions that control and manage information created from disparate sources and stored in many different forms. These forms often include paper files, archival box storage, document images, digital application files, computer print files, emails, faxes, website input, and many others. Our offering is designed to accept and combine this disparate content, organize it, distribute it via workflow, store it, and provide secure access when and where users need it.

LIFECYCLE MANAGEMENT

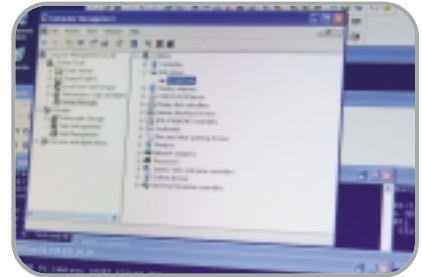
A new employee starts in two weeks and management wants the IT department to requisition the appropriate business collaboration tool. Is that a desktop or notebook? Will the last desktop/notebook be the same model as this one? What software do they need? Today's customers expect fast delivery of quality products with innovative features and affordable prices.

GBS can assist in developing everything for your company business collaboration standards, in respect to desktop/notebooks to "gold disk" imaging before shipping. We will work with your IT department in determining the best tool for each class of employee. As a result of the close partnerships with our vendors, we are able to proactively anticipate product changes and allow a smooth transition for our clients.

SOFTWARE LICENSING

The complexity of volume licensing can be overwhelming for all that venture through the process. Each software publisher has a unique way of licensing their product. Why tackle this task alone when you can utilize the experienced software licensing staff at GBS? Our staff offers licensing expertise, creative and cutting edge software management practices, and the benefits that come with well-established publisher relationships.

GBS is there to manage the entire process of procuring licensing, from contract negotiation, to license procurement and deployment, through maintenance renewals, and even competitive upgrades. We are an authorized source for the most popular software publishers, including Microsoft, Adobe, IBM/Passport, and VMware to name a few. We also excel in the sourcing of the licensing for that unique application you may require. You can be assured that GBS is fully qualified to provide software and related services to small, medium, and enterprise organizations across all lines of business.



PRINT OUTPUT

Times of change—expanding or downsizing, relocating or being acquired, or simply upgrading or changing your strategy—are excellent opportunities to implement Total Print Management.

Total print output can cost up to 3% of your revenue, whether it's printing, copying, faxing or scanning. Total Print Management solutions can reduce your printing costs by as much as 30%, while maximizing productivity and minimizing IT department headaches.



WE HAVE A SOLUTION FOR THAT.

1035 N MERIDIAN ROAD
YOUNGSTOWN, OHIO 44509

800.860.4427

www.gbscorp.com

Gold Business Partner

